

The 2010 IBABC
Insurance
Brokers'
Compensation
Survey is now
available.

The Best Compensation Intelligence Available

to the p&c Insurance Brokerage Industry in BC

In late 2009 the Insurance Brokers Association of B.C. commissioned Western Compensation & Benefits Consultants to produce a survey of the salaries and non-cash compensation paid by participating member brokerages.

Invest your HR money wisely.

Employee compensation is one of the largest expense categories for organizations. Are you:

- Reviewing salaries, bonuses or benefits to stay competitive?
- Preparing your HR budget?
- Needing access to reliable salary adjustment forecasts?
- Managing the rising cost of benefits programs?

The survey includes detailed and valuable information on:

- Salaries and salary increases
- Bonuses and commissions
- License requirements
- Profit-sharing/stock options
- Employee benefits, and
- Employment practices including hours of work, overtime and vacation.

Data are reported by geographic regions as well as for different size brokerages. Full position descriptions are provided to allow you to easily compare your employees to the benchmark survey positions. The report also contains guidelines to assist you in interpreting the data and applying it to your agency.

Gain market intelligence at great savings.

The cost of collecting your own industry-specific information on salaries, bonuses, employee benefits and salary administration for your staff could easily be upwards of \$20,000!

We are confident that the survey results will be of considerable value in benchmarking and planning the compensation to be paid to your employees.

Order Form

2010 Insurance Brokers' Compensation Survey

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Please complete the following and fax or mail it back to:

Insurance Brokers Association of BC
FAX 604-683-7831
1300 – 1095 West Pender Street
Vancouver, BC V6E 2M6
Attention: Lori Smith, Membership Coordinator

YES, I would like to purchase a copy of
the 2010 Insurance Brokers' Compensation Survey
at a cost of \$995.00 + 49.75 GST = **\$1,044.75**

This offer is extended to IBABC members ONLY.

Your Name

Company

Address

City

Phone Fax

Please bill me I'm paying by cheque (made payable to Insurance Broker Association of BC)

IF PAYING BY CREDIT CARD

I authorize IBABC to charge my Visa MasterCard American Express \$ _____

Card Number Expiry date

Name on Card Signature

